



## Heart Failure and Cardiomyopathies

### CONTRARY TO CURRENT POPULATION HEALTH MANAGEMENT TRENDS: HOW A HIGH-RISK TELE-HOSPITAL MODEL CAN IMPROVE CARE QUALITY AND COST IN TOP 5% HIGH-RISK/COST POPULATION

Poster Contributions

Monday, May 17, 2021, 9:45 a.m.-10:30 a.m.

Session Title: Heart Failure and Cardiomyopathies: Population Science 3

Abstract Category: 09. Heart Failure and Cardiomyopathies: Population Science

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**Background:** Despite expanding Population Health Management (PHM), healthcare costs are still staggering. Based on 5:50 Rule, top 5% pts accounts for 50% of US healthcare costs over 12 years due to severe chronic/acute conditions. This study investigated the impact of a High-Risk Care/Tele-Hospital (HRC-TH) model with new hospital-grade wireless technology & processes (HWTP) on top 5% pts' care quality and cost. <sup>[T]</sup><sub>SEP</sub>

**Methods:** HRC-TH was created integrating: 1. On-Site Care: ARNP & lab/imaging at home; 2. On-Line Care: 24/7 monitoring & prompt cardiopulmonary intervention; and 3. New HWTP with vital, 12-lead ECG, PFT & telemetry devices with protocols/processes. 54 Medicare pts in top 1-5% of cost with complex cardiopulmonary diseases & multiple hospitalizations were enrolled in HRC-TH for 3 months following Conventional Care (CC: hospital/clinic). MACE, readmissions & costs were normalized/compared for 3 months.

**Results:** In 5% pts, HRC-TH promptly diagnosed and intervened acute life-threatening episodes and cut 88% of MACE at home. HRC-TH also significantly reduced unnecessary readmissions by 77% with ~\$1M net cost savings.

**Conclusion:** This groundbreaking study demonstrated how new Tele-Hospital model with HWTP can manage high-risk episodes safely and reduce readmissions. Compared to CC/PHM, this innovative model with 24/7 service at home has proven to significantly improve care quality and cut high costs for top 5% high-risk pts to deliver more effective clinical/financial benefits to healthcare.

N=54	Conventional Care	HRC Tele-Hospital	Improvement	p Value
Total MACE	32	4*	87.5%	p = .001
# Total Hospital Admissions/ER	104	24*	76.9%	<0.0001
Normalized Admissions/Patient	2.06 ± 0.37	0.47 ± 0.18*	77.2%	<0.0001
Total 3-Month Cost	\$1,395,000	\$345,000*	75.3%	<0.0001
Mean (95% CI)				